

**NOTICE OF FILING AN APPLICATION FOR  
PERMANENT EMPLOYMENT CERTIFICATION**

<b>EMPLOYER:</b>	<b>AmeriVet Partners Management, Inc. dba Amerivet Veterinary Partners</b>
<b>JOB TITLE:</b>	<b>Sr. Director, Digital and Growth</b>
<b>DETAILS: (job description, worksites, contact)</b>	<p><b>Location:</b> 8610 N. New Braunfels Ave Ste. 500, San Antonio, TX 78217 *may work remotely throughout the U.S.</p> <p><b>Requirements</b> Master's degree (or foreign equivalent) in Business Intelligence, Information Management, Marketing, Finance, or related. 3 years of experience as a Commercial &amp; Growth Strategy Senior Manager, Business Intelligence Analyst, or related. Experience must include the following: Management consulting, corporate strategy, product management, and strategy-related work; SQL and other data tools (including Tableau and Alteryx); Applying advanced Excel techniques including VBA and macros to demonstrate and manipulate business data; Creating, developing, and implementing financial models. Employer will accept a bachelor's degree (or foreign equivalent) plus 5 years of experience, in lieu of a master's degree, including experience in skills above.</p> <p><b>Duties:</b> Develop and execute high-impact commercial strategies to maximize business growth and market positioning, leveraging data mining and statistical analysis techniques to identify key revenue drivers and areas for optimization; Lead cross-functional teams to design and implement digital strategies that drive revenue and customer retention, integrating business intelligence tools and decision-support systems to guide project planning and execution; Utilize data-driven insights to optimize pricing, membership models, and product offerings by applying predictive analytics, customer segmentation, and performance modeling based on large-scale data sets; Oversee the analysis of customer data, market trends, and competitive landscape to inform strategic decision-making, using relational databases, data warehousing systems, and dashboard tools such as Tableau or Power BI; Provide leadership and mentorship to team members, fostering a culture of collaboration and accountability in the development and interpretation of data models and business performance metrics; Establish key performance metrics to measure the success of digital and growth initiatives, applying KPIs and benchmarking practices aligned with business intelligence frameworks; Drive continuous process improvements to enhance efficiency and scalability in digital operations by evaluating data collection procedures, automating workflows, and implementing systems analysis best practices; Lead and mentor a team, fostering professional development and a high-performance culture rooted in data literacy, analytical problem-solving, and business systems integration; Collaborate with Finance and Senior Leadership to develop budgets, forecasts, and business plans by synthesizing historical data trends, variance analysis, and business intelligence reporting. May work remotely throughout the United States.</p> <p>Email resume to <a href="mailto:Rachel.Hill@amerivet.com">Rachel.Hill@amerivet.com</a>, Attn: Rachel Hill Ref: 1004.</p>
<b>SALARY:</b>	<b>\$190,000.00 per YEAR</b>

This notice is being provided as a result of the filing of a permanent alien labor certification application for this job opportunity. Any person may provide documentary evidence bearing on the application to the Certifying Officer of the Department of Labor at:

U.S. Department of Labor - Employment and Training Administration  
Office for Foreign Labor Certification  
200 Constitution Avenue NW  
Room N-5311  
Washington, DC 20210

Phone: (404) 893-0101  
Fax: (404) 893-4643  
Perm Program Fax: (404) 893-4644  
Contact information for this office can also be found on the Internet at  
<http://www.foreignlaborcert.dolceta.gov/contacts.cfm>

## POSTING CONFIRMATION

The attached Notice of Job Opportunity was posted in a conspicuous, clearly visible location on the premises of AmeriVet Partners Management, Inc. dba Amerivet Veterinary Partners (**San Antonio, TX**) for a period of ten (10) consecutive business days from \_\_\_\_\_ to \_\_\_\_\_. As a result of such posting, we received \_\_\_ response(s).

Signed: \_\_\_\_\_

Name:

Date: \_\_\_\_\_